



THOMAS D. HAVERTY

Executive Vice President/Principal
Industrial Services Group

CAREER SUMMARY

Tom joined Grubb & Ellis|The Winbury Group in 2001 specializing in the sale and leasing of office and industrial properties as well as tenant representation. He has sold and leased facilities throughout the metropolitan Kansas City area and has represented clients in both local and national multi-market transactions. Tom was promoted to Senior Vice President/Partner in 2004 and named Executive Vice President in 2008.

Prior to joining Grubb & Ellis, Tom was a Vice President of Sales, Marketing, and Trading for Koch Chemical Company, a division of Koch Industries, one of the largest privately held corporations in North America. While at Koch, Tom had a proven record of success in business leadership and management, financial analysis, contract negotiations, and sales and marketing.

EXPERIENCE

Since 2001, Tom has represented numerous local and national clients with their real estate requirements. He has extensive experience in the sale and leasing of office and industrial properties having been involved in the negotiation of over 31 sale transactions and over 150 lease transactions since the beginning of 2001. A partial list of the companies that Tom has represented includes:

Ingersoll-Rand Corporation
Thyssen Krupp N.A. (Ken-Mac Metals)
Dri-Duck Traders
K & Company
American College Of Clinical Pharmacy (ACCP)
The Denzer Group
Equus Computer Systems

Suture Express
Haldex Brake
Bushnell Performance Optics
Remel/Fisher Scientific
Meritex Enterprises
Corporate Express
IBT Reference Laboratory

EDUCATION

Tom graduated from the University of Kansas with a Bachelor of Science degree in 1981 and with a Master's of Business Administration degree in 1983.

PROFESSIONAL AFFILIATIONS

Tom is a licensed real estate broker in both Kansas and Missouri and is a member of the Metropolitan Kansas City Board of Realtors. He supports various alumni, civic, and charitable organizations.