



DOUGLAS M. HEDRICK, SIOR, CCIM

Senior Vice President/Principal

Industrial Services Group

CAREER SUMMARY

Doug Hedrick joined Grubb & Ellis|The Winbury Group in 1997 and specializes in the marketing, sale and leasing of industrial property throughout the Kansas City regional area. Doug was promoted to Senior Vice President in 2006 and became a shareholder at that time.

EXPERIENCE

During the past ten years, Doug has completed numerous commercial real estate transactions while successfully helping both local and national companies with their real estate requirements in the Kansas City regional market. Some of the companies that Doug has worked with include:

American Identity	71,880 S.F.	Sale	Bonner Springs, Kansas
Corporate Express	60,000 S.F.	Sale	North Kansas City, Missouri
Dearborn Midwest Conveyor	22,000 S.F.	Sale	Kansas City, Kansas
ELDO WRMS, LLC.	350,000 S.F.	Sale	Grandview, Missouri
Exhibit Associates	47,000 S.F.	Lease	North Kansas City, Missouri
Foxconn	196,000 S.F.	Sale	Kansas City, Missouri
Husmann Corporation	10,000 S.F.	Lease	Independence, Missouri
Midwest Hanger	71,000 S.F.	Sale	Cameron, Missouri
PackerWare Corporation	200,000 S.F.	Lease	Topeka, Kansas
Skyjack	95,700 S.F.	Sale	Wathena, Kansas
Solo Cup Company	168,000 S.F.	Sale	Grandview, Missouri
Stetson Hats	217,000 S.F.	Sale	St. Joseph, Missouri
U-Haul	90,000 S.F.	Lease	Kansas City, Kansas
Western Container	115,000 S.F.	Lease	Kansas City, Missouri

EDUCATION

- A Kansas City native, Doug holds a Bachelor of Science degree from the University of Tennessee and a Master of Science degree from the University of Kansas.



DOUG HEDRICK (CONTINUED)

PROFESSIONAL AFFILIATIONS

- Holds the Society of Industrial and Office Realtors (SIOR) designation
- Holds the Certified Commercial Investment Member (CCIM) designation
- Member of Kansas City Chapter CCIM Executive Board – 2005 to present
- Missouri, Kansas and National Association of Realtors
- Kansas City Regional Association of Realtors Member

COMMUNITY ACTIVITIES

- Doug is an active supporter of the Kansas City Chapter of the Dream Factory.