



## **ROBERT S. GALAMBA, SIOR, CCIM**

Senior Vice President  
Industrial Services Group

### **CAREER SUMMARY**

Bob joined Grubb & Ellis|The Winbury Group in 2008 as a Senior Vice President. Prior to joining Grubb & Ellis|The Winbury Group, Bob merged his firm, Galamba Real Estate Services, LLC, which operated as a brokerage and development company, with Greenleaf Properties. Bob headed Greenleaf Properties Industrial Brokerage team, as well as duties in Greenleaf Properties new development initiatives. Prior to forming Galamba Real Estate Services LLC, he served as Executive Vice President and Partner of NAI Cohen Esrey.

Throughout his career, Bob has assisted national, regional, and local clients on a variety of transactions and projects valued at over \$500 million. Active in real estate since 1986, Bob contributes a broad range of experience and accomplishments in commercial real estate that has spanned various disciplines, scale, and geography.

### **EXPERIENCE**

Using his diverse background and experience, ranging from team leader for marketing a 450,000 square foot multi-tenant business park to exclusive representation of a 2,200 acre bulk distribution park, Bob has focused on the distinct needs of businesses and owners which include:

- Negotiating a 282,000 square foot warehouse for International Paper to Lifetime Products.
- Marketing and sold over 250 acres for Northland Park to Federal Express, Panatoni Development, and R & L Trucking Company.
- Performed site selection, acquisition and development services, as well as disposition of and facilitator for a number of clients including: AMC Theaters, Dean & DeLuca, Gourmet Grocers, Aggreko Corporation, TNT Logistics, YMCA, Sanofi-Aventis, Midland Radio, Roofing Supply Group, American Building Supply, Cintas and TDM Corporation.
- Acted as a team leader for a 500,000 square foot, multi-tenant industrial park, 2,000 acre logistic park, and a 75 acre business park.

# Professional Profile



## EDUCATION

- A graduate of University of Missouri Columbia, Bob holds a Bachelor of Science degree in Business Management and Industrial Psychology.

## PROFESSIONAL AFFILIATIONS

Professional affiliations and recognition include:

- Society of Industrial and Office Realtors (SIOR) designation
- Certified Commercial Investment Member (CCIM) designation
- Chairman of the Kansas City Regional Association Commercial Alliance 2005-2007
- Secretary/Treasurer of the Kansas/Missouri Chapter of SIOR
- Graduate of the Kansas City Chamber of Commerce's distinguished Centurion Program
- Past Board member of the Kansas City Brownfield Institute
- Member of the Business Advisory Board to the Kansas City Area Development Council
- Missouri, Kansas and National Association of Realtors

## COMMUNITY ACTIVITIES

- Chair on the Board of Directors of the Cystic Fibrosis Foundation
- Member of the Community Educators Foundation (lecturing and teaching program to high school students)